

Colorado Tourism Board Meeting Minutes May 11, 2022

Attendance:

Board Members: Courtney Frazier; Chair Bob Stinchcomb; Vice Chair, Lucy Kay, Laura Valdez, Pete Piccolo, Tammie Thompson-Booker, Alex Boian, Wanda James, Sonia Riggs, Phil Washington

CTO: Tim Wolfe, Director; Andrea Blankenship, Director of International Tourism; Taren Mulch, Director of Visitor Services; Andrew Grossmann, Director of Destination Development; Elizabeth O'Rear, Director of Grants and Funding; Jill Corbin; Deputy Director of Destination Stewardship, Shelley Cooper, Director for Marketing; David Fishman, Senior Manager of Operations; Natazshya Rodriguez, Brand Manager; Jackson Feld, Project Coordinator; Kaiti Jacobson, Program Manager; Sami Wells, Grants and Funding Manager; Hilary Lewkowitz, Destination Development Manager, Julie Dufault, International Promotions Manager

CTO Contractors: Katie Payer, CRAFT Coordination; Liz Birdsall, International Specialist; Barb Bowman, Destination Stewardship Contractor

Handlebar PR: Caitie Johnson, Carly Holbrook

Miles: Hannah Brown, Laura Libby

Meeting called to order at 12:04pm

Welcome & Introductions, Courtney Frazier; Chair

Approval of Minutes

- Motioned by Bob Stinchcomb
- Seconded by Pete Piccolo
- Approved by acclamation

Director's Report, Tim Wolfe; Director

Director Tim Wolfe gave his appreciation for outgoing board members Courtney
 Frazier and Lucy Kay and also gave an overview of the FY23 Budget Plan

Budget Review and Approval, *Tim Wolfe; Director, David Fishman; Senior Manager Fiscal/Operations*

• David Fishman provided an overview of the FY23 budget plan.

Motion to Approve FY23 Budget

- Motioned by Phil Washington
- Seconded by Lucy Kay
- FY23 Plan approved by Acclamation

FY23 Board Chair & Vice Chair Vote

- After Bob Stinchcomb and Alex Boian gave their remarks, Bob Stinchcomb was voted as FY23 board chair.
- After Alex Boian and Phil Washington gave their remarks for Vice Chair, **the vote resulted in a tie.** There will be a revote at July's board meeting so the legislators can vote.



International Update: Andrea Blankenship, Director of International Tourism

• The international team provided an update on all their initiatives, international sales missions and FAMS.

PR Update: Caitlin Johnson; Handlebar PR, Carly Holbrook; Handlebar PR

• The Handlebar PR team shared highlights from the past fiscal year, showcasing their stories and highlights from FY22, and previewing what is to come for the next fiscal year.

Board Member Updates

- Sonia Riggs: Still struggling as an industry, average restaurant is \$200k in debt. Struggling with increased cost and finding labor.
- Alex Boian: Vail had its longest season ever, skier visits up, but there is a perception of overcrowded resorts.
- Tammie Thompson-Booker: Facing serious staffing challenges.
- Laura Valdez: Seeing pre-pandemic numbers. Featuring exhibits focusing on climate change and bringing back positions and supporting learning loss for employees.
- Phil Washington: Air travel really picking up. Opened 16 more gates of 39 at DEN. The Great Hall construction project is going smoothly.
- Lucy Kay: Lucy: CADMO mountain communities have had a nice recovery. Up 11% in room nights with 30% increase in ADR- accommodations tax. Downtown places still in recovery mode. Some DMOs may lose funding. TIAC did not want to position as anti-housing.
- Pete Piccolo: Bikers may now roll through a stop sign, so beware. There is a new e-bike rebate as well as 206 organized bike events, which is a peak for Colorado.
- Bob Stinchcomb: Looking forward to the summer season, occupancy has increased and Alterra will be getting a lot of their 2021/2022 ski season data.
- Courtney Frazier: Very thankful for her time serving on the CTO board.

Meeting Adjourned at 2:03pm